

# HS2

# Supplier Guide



# Become a supplier to HS2

This guide helps prospective suppliers find out how to identify and access opportunities on HS2, Britain's new high-speed railway connecting London, the West Midlands and beyond.

HS2 creates a corridor of economic and social opportunity attracting new investment for businesses, jobs and homes, improving productivity.

Built to the highest standards, HS2 will take pressure off the existing transport network, laying the foundation to move more people, more quickly and reliably than ever before. The project will deliver 140 miles of new track, four new stations, new trains, two depots, 65 miles of tunnels, 44 miles of cuttings, 38 miles of embankments, 50 viaducts and 175 bridges. It will provide zero-carbon journeys for generations to come.

Businesses in every region and nation of the UK are helping to build HS2 – join us to deliver this great national endeavour.



## In this brochure you will find:

- How to access business opportunities.
- What's important to us.
- Our key contractors.

# How do I access HS2 opportunities?

HS2 contract opportunities are advertised on the platforms on the right. Opportunities direct with HS2 Ltd are advertised on Find a Tender and procured through our e-sourcing portal. Certain opportunities in the subcontract supply chain will be advertised on CompeteFor (also known as Delta Supply Chain) and procured by the relevant contractor.

Information on upcoming and live procurements, alongside awarded suppliers can be found on our [direct contract opportunities](#) page.

Information on upcoming and awarded subcontracts can be found on our [indirect contract opportunities](#) page.

For more information, visit our website: [www.hs2.org.uk/supply-chain](http://www.hs2.org.uk/supply-chain)

## Find a Tender Service

The Cabinet Office's Central Digital Platform where all notices are published.



[Find high value contracts in the public sector](#)

## HS2 e-sourcing

Our e-sourcing portal where we publish, receive and manage all of our tender opportunities.



[Visit the HS2 e-sourcing portal](#)

## Compete For

Keep an eye out for indirect supply chain opportunities.



[View the latest opportunities](#)

# Our Safe at Heart approach

The health, safety and wellbeing of our people is our number one priority.

Safe at Heart brings together our framework for health and safety at HS2. It is a guiding philosophy and a practical approach that allows everyone to feel personally connected to our actions and behaviours on health, safety and wellbeing. It is designed to make sure we do everything we can to keep everyone safe and well – and leave a legacy for future projects.

Our Safe at Heart philosophy is distilled into three distinct pillars:

- I care
- You count
- We matter



More information can be found via  
[www.hs2.org.uk](http://www.hs2.org.uk)



## The Core

The Core, is our bespoke on-line safety resource channel available to our suppliers and supply chain to help engagement and collaboration with the health, safety and security teams working at HS2 Ltd.

The Core holds details of essential day-to-day resources, incident alerts and updates, shared learning, best practice, campaign tool kits, and other documents, including a monthly safety e-zine, to help to understand what health and safety means at HS2.

The Core has two sections. One that is available to anyone (including the general public) and an account holder section that is password managed by HS2.



[Sign up to The Core](#) to access  
essential day-to-day resources,  
incident alerts and updates

# Ways of working

## Value for money

Our focus is to deliver HS2 safely and on time while ensuring value for taxpayers' money in everything we do. We expect suppliers at all levels of our supply chain to proactively support this endeavour by bringing to bear their commitment, efficiency and innovation.

## Skills, education and employment

We are building the skills of our workforce and industry to deliver HS2 and support the UK's future infrastructure, leaving a lasting skills legacy for the country. Investment in careers, education and apprentices is vital to our mission. We expect our suppliers to contribute to this.

## Respecting communities

We aim to be good neighbours and respect the communities we impact. The decision making of suppliers across our supply chain must consider the impact we have upon people and places. Supporting local and small businesses helps to leave a positive legacy.

## Sustainability and carbon

HS2 will be the world's most sustainable railway of its type, providing zero-carbon journeys, climate resilience and a green corridor of new habitat. We are committed to reducing carbon in construction by 50% and need the support of all our suppliers to achieve this.

### Our values



Safety



Leadership



Respect



Integrity



Visit [www.hs2.org.uk](http://www.hs2.org.uk) to find out more.



View our [policies here](#).



# Key contractors – construction

Our main works civil engineering and stations contractors are listed below. Contact details for these suppliers can be found under our [direct contract opportunities](#) page.

## Main works civils contractors:

- Balfour Beatty VINCI (BBV)
- Eiffage, Kier, Ferrovial Construction and BAM Nuttall (EKFB)
- Align
- SKANSKA Costain STRABAG (SCS)

## HS2 stations contractors:

- Curzon Street – Mace Dragados
- Interchange – Laing O'Rourke
- Old Oak Common – Balfour Beatty VINCI SYSTRA
- Euston – Mace Dragados



# Key contractors – railway systems and trains



## Track

Ferrovial/BAM Nuttall

**Supply contracts:** Pre-cast slab track (PORR),  
Switches & crossings (Voestalpine)



## Tunnel and lineside M&E

Costain



## Telecoms

**Operational:** Siemens

**Third party:** Hitachi Rail/Telent



## Rolling stock

Hitachi/Alstom



## Catenary

Colas Rail



## HV Power

Siemens/Costain



## Signalling

**Signalling:** Siemens

**Engineering management system:** Siemens



Contact details for these suppliers can  
be found under our direct contract  
opportunities page.



# How is HS2 maximising opportunities for SMEs?

HS2 Ltd is committed to building a productive and engaged supply chain with SMEs at its heart. Given the majority of SME opportunities are indirect to HS2 Ltd, our key contractors are required to ensure procurement is fair, transparent and competitive, and identify ways to maximise opportunities for SMEs.

## Clear pipelines and guidance

Information on future procurements, live procurements and awarded suppliers (including contact details) are published on the HS2 website. Detailed technical documents and SME case studies are also provided.

## Tender and contract requirements

Contract requirements for key contracts ensure that subcontracts are awarded on a fair and transparent basis. Opportunities are advertised on [CompeteFor](#), a free to access online brokerage service.

## Events, workshops and forums

HS2 Ltd supports extensive supplier engagement events across the UK to highlight contract opportunities and how to access them.

## Business networks and trade associations

HS2 Ltd engages with a wide variety of business networks and trade associations to broadcast its messages to a wide audience and encourage SME participation across UK nations, regions and industry sectors.





# Key takeaways

It's important to invest time to get to know us and our contractors, build your networks and identify the right opportunities for your business. We want the most capable suppliers to apply for our opportunities, so make sure you understand the process and how to compete. Ask questions whenever you are not sure and keep in touch.

## Get in Touch

Please email the Supply Chain Team at [scc@hs2.org.uk](mailto:scc@hs2.org.uk)

## Welcoming Suppliers

Sign up to our [supply chain bulletin](#) and receive our supplier guides.

 [View HS2 supplier guidance](#)

 [Use free industry resources](#)

 [Register on CompeteFor](#)

 [Contact the HS2 supply chain team](#)

## Work with business organisations

Such as trade associations and business networks.



# HS2



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[www.hs2.org.uk](http://www.hs2.org.uk)

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